

# YOUR PARTNER

For Packaging & Production Line Integration

S&P

SYSTEMS & PROCESS

# BUILT TO PERFORM. BUILT TO LAST.

#### 

Sentry is a North American based full-service provider of conveyor equipment and related container handling machinery. Located in Central Virginia, Sentry employs over 200 people that specialize in integrating packaging equipment and conveying systems into cost-effective and efficient plant designs.



All of our systems are custom engineered for each application. However, it's the commitment behind the product that really matters.

At Sentry we provide an ongoing partnership with our customers to achieve the best possible result at the conclusion of each project. Our reputation in the industry was built on the principle that we are only as good as the performance and longevity of the equipment that we produce. We work to provide an optimal solution, while being sensitive to the needs and budget of the end user.

# Sentry offers an extensive range of products to suit all of your packaging and material handling needs. Whether it's low speed case transportation or high speed bottling handling, Sentry has a solution to fit your specific application and budget.

Sentry's product line is manufactured with only the highest quality components and materials. All components are designed, assembled and tested in Sentry's own facilities in order to provide the unequaled quality of its machines.

#### CONVEYOR

- Accumulation
- Air
- Cable
- Case
- Cullet
- Pack
- Pallet
- Shingle
- Spiral
- Table Top

#### MACHINERY

- Depalletizers
- Elevators/Lowerators
- Basket Erectors
- Basket Inserters
- Pallet Dispensers
- Palletizers
- Rinsers
- Shell Denesters
- Sterilizers

#### ROBOTICS

- Packers
- Palletizers
- Depalletizers

## **Our Story**

Sentry was incorporated in August of 1980 as a mechanical installation service. Thanks to the drive and vision of Adam and Carole Vinoskey, Sentry Equipment & Erectors, Inc. was soon born.

Although Sentry was originally intended to be a mechanical installation group, the need quickly arose to be able to manufacture small parts to compliment the installation business. Small parts soon evolved in to sections of conveyor. Sections of conveyor gave way to the production of conveyor to support an entire project.

Over forty years later, Sentry is still going strong. The company has grown from a small storefront and a few employees to a world class manufacturing facility supporting hundreds of employees and tens of millions of dollars in sales.

#### 1980

Sentry incorporated by the Vinoskey's

1983

Purchased a small storefront

1990

Became an employee owned company

1993

Built 93,000 sq ft facility

1998

Expanded to existing 225,000 sq ft facility

#### 2010

Added Sentry's Robotic Group

2023

Today - A world class manufactoring facility



Quality standards change, but quality does not."

ADAM VINOSKEY, FOUNDER

### **Our Services**

#### CUSTOMER SERVICE

Sentry's service department is equipped to answer questions, get customers connected with a sales representative, or schedule tours, repairs, maintenance, and line commisioning.

#### ELECTRICAL SERVICES

Sentry provides a full-service Electrical Department to complement every item in the product line. Electrical Engineers design the control enclosures as well as the strategy and programming for the line devices. All panels are built in our in-house UL approved panel shop. Motor disconnects and control sensors (if purchased) are pre-mounted using custom fit brackets. Prewire of all conveyor is available as an option, and is standard practice on machinery.

#### ENGINEERING SERVICES

The Engineering Department at Sentry is fully staffed to support all stages of a project. Sales Engineers work directly with their field sales counterparts and the customer to develop an idea and prepare a scope. Mechanical Engineers prepare the calculations and design the individual components necessary for the fabrication process. Our Electrical Engineering group brings the system to life. All electrical drawings, panels, and programming are done in house.

#### SPARE PARTS

The friendly and knowledgeable staff in the Spare Parts Department is on hand to help research your project and assist with locating antiquated or hard to find part numbers. As parts become obsolete and vendor part numbers change, our Parts team works in concert with maintenance departments to determine the appropriate or most compatible component necessary to adapt to your existing equipment.

#### SALES DEPARTMENT

The Sentry Sales team consists of a combination of Regional Sales Managers and Representatives that are responsible for providing a local presence for our customers to interact with for everything from simple brainstorming to technical troubleshooting. Our internal Project Engineers work in conjunction with the field team to provide pricing, drawings, specifications, and managing the flow of information.

**One-Stop Shopping** 

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> Electrical Design & Integration

System Engineering

Spare Parts Department

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Field Sales and Project Management

## **Our Values**



#### INTEGRITY

We are true to our commitments, accountable for our mistakes, and transparent in our motives.

#### INCLUSIVITY

We celebrate diverse perspectives and strengths in people both inside and outside of our company. Each and every Sentry team member is respected, valued, and given equal opportunities.

#### PASSION

We take pride in our commitment to quality. We strive for continuous innovation, improvement, and growth in order to better serve our customers.

#### EXCELLENCE

We are determined to achieve the best possible result at the conclusion of each project. We hold ourselves to a high standard of performance and longevity of the equipment we produce. Every new project is an opportunity to outperform the expectations of our customers.



## Our Commitment

#### WE WILL

- Practice humility in everything we do
- Cultivate partnerships that are founded in honesty and trust
- Encourage the personal and professional development of our team members
- Understand the needs of our customers and exceed their expectations
- Work as a team and celebrate one another's successes
- Circumvent the politics and take care of the customer
- Value and embrace diversity in our team members

- Support and share responsibility with one another
- Continuously learn and seek creative innovation
- Make thoughtful decisions and find original solutions
- Keep the safety of our team and customers a top priority
- Hold a high standard of fiscal and environmental responsibility
- Make a positive difference in the community we serve
- Be there in the eleventh hour with our sleeves rolled up



# **PRO**MACH<sup>®</sup>



Sentry is a premier manufacturer and integrator of conveyor equipment and related container handling machinery ranging from case handling to high-speed can and bottle lines. Equipped with an experienced team of engineers and project managers specializing in packaging line integration, Sentry fulfills a vast assortment of handling applications across many consumer markets. Their system engineering capabilities assures uncompromised quality and support throughout a project—from concept to completion. As part of the ProMach Systems and Process business line, Sentry helps customers protect and grow the reputation and trust of their customers. ProMach is performance, and the proof is in every successful project.

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